



Todd Styles
Protect 1 Family, Inc.

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\$10,925 GAP

17 Apps

I am extremely humbled that I get to write about my ability to have a great week. I would like to start by saying thank you to my childhood friend, Van Davenport, for having faith in me that I did not possess. Van first saw my resume online about 5 years ago and kept on reaching out and staying in touch even though I managed to escape his recruiting efforts. I had some preconceived notions on what a career in the insurance industry would look like. Looking back, those assumptions were incorrect. Eventually my "dissatisfaction with my current situation" became big enough at my last job that I had to make a change.

While I knew a commission-based pay plan was the best way to get what I wanted and have a truly uncapped income, I was still, in a

FLIGHT of the eagle

1st Lifetime Eagle

word, SCARED. I had FEAR. It was for legitimate reasons; I have three children, a mortgage, all of the normal bills people have, but that fear was paralyzing me instead of motivating me. I've heard that F.E.A.R. is an acronym for False Evidence Appearing Real. That is SO TRUE. Taking care of my family was the thing that I was most nervous about and that was paralyzing me. From week one, I was able to earn more than enough to take care of all my financial responsibilities and then some. I'm about 13 weeks into my Family Heritage career with Protect 1 Family, and I just had back-to-back weeks earning over \$5,000 each week.

Seriously, before I started this business, I could not even fathom earning that kind of income and certainly not this quickly. And I get to do it while PROTECTING FAMILIES and providing such an amazing service! To say my career is fulfilling is the understatement of the year.

2015 was a tough year for me, financially, physically and emotionally. I left a career of 14 years and was getting through a painful divorce. Along the way,

Van kept persistently, yet pleasantly, pursuing me to join Family Heritage. Between the encouragement of my incredible girlfriend Shannon, my daughter Chloe, and Van, I "Jumped." If you're unsure what I mean by "jumped," Google "Steve Harvey Jump." If you're scared like I was, it'll help you to "do it scared," to do it in the face of that fear and make that fear work FOR you, not against you. If you're reading this and experience some of that "False Evidence Appearing Real," JUMP. Your parachute WILL open.

"I shall not boast, except for in the lord Jesus Christ, through which the world is given to me and me to the world." ~ Galatians 6:14.

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